

# ***Eureka Solutions***

A decorative graphic consisting of a blue and orange wavy pattern with a grid of dots, resembling a stylized wave or a data visualization.

## ***Sage 200 Sales Order Plus Data Sheet***

## Introduction

The Sage 200 Sales Order Plus module has been created to provide enhancements to the standard Sage 200 full order entry screen in SOP.

The module aims to ensure that all information required by an end user is easily available from the order entry screen, and that order entry is made as rapid as possible, which is particularly relevant in a telesales or tradecounter environment.

Some of the main features are outlined below:

### Rapid Line Entry

- Allows for a grid style rapid entry form to be used within the full order entry screen. It is easy to switch back and forth between this and the standard order entry.

### Extends the “standard” Sage screen

- Utilising the standard Sage full order entry screen means no further training on additional complex screens, and also that the functionality can be used via Sage 200 CRM.

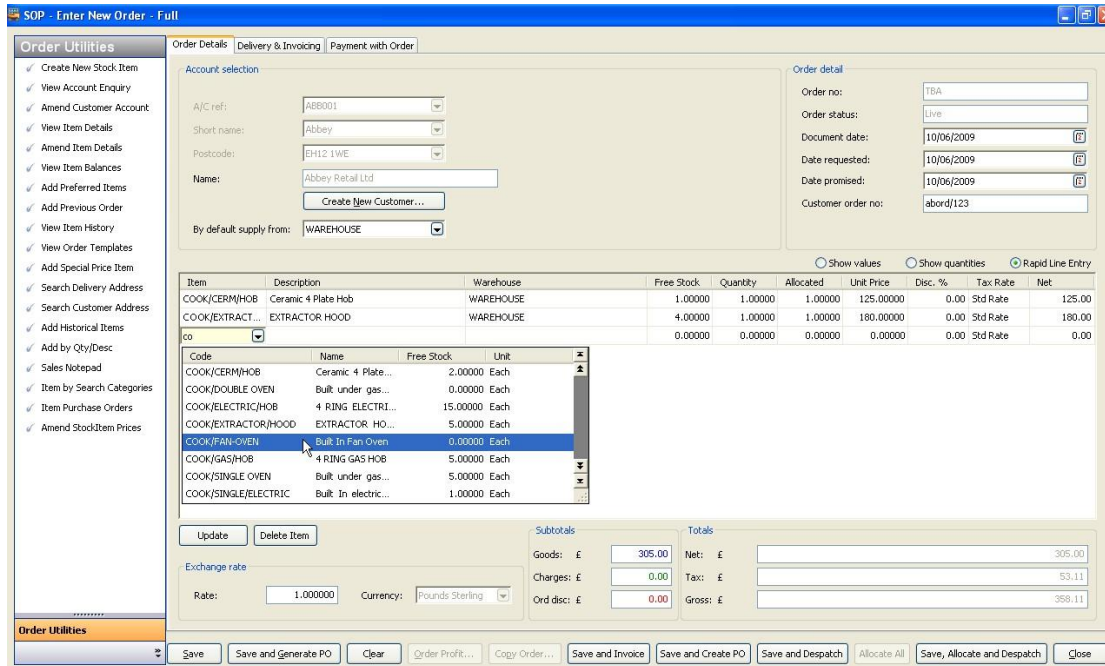
### Outlook style Toolbar

The toolbar avoids the screen appearing cluttered, and allows for growth as we create additional utilities. Some of these utilities are listed below:

- Add Historical Items – add items bought previously by the customer
- Add Previous Order – add items from a customer’s previous order(s)
- View Outstanding PO’s – check to see whether an item is currently awaiting delivery from a purchase order
- Enter by qty/description – enter order lines in a grid by specifying the item description rather than stock code
- Search Products by Category – search for items by search category using a grid style screen
- Add Special Price Item – allows items not linked to the standard price band to be added easily to an order

**Note:** The Sales Order Plus module also incorporates the Sage 200 Plus Pack which contains a further 40+ addons and utilities. Many of these utilities complement Sales Order Plus as they also contribute towards enhancing sales order entry.

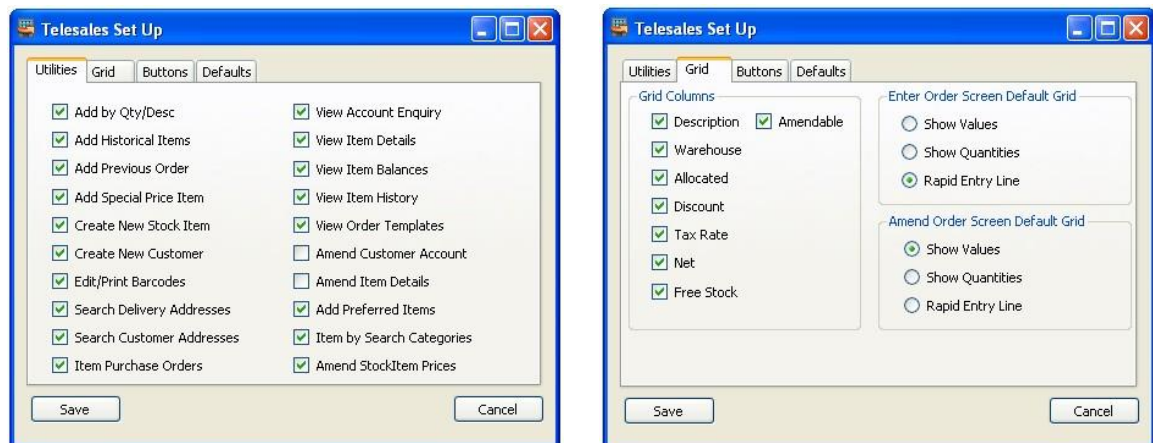
## Easy to use



Sales Order Plus utilises the standard Sage screen, making it an easy transition for existing users of the software.

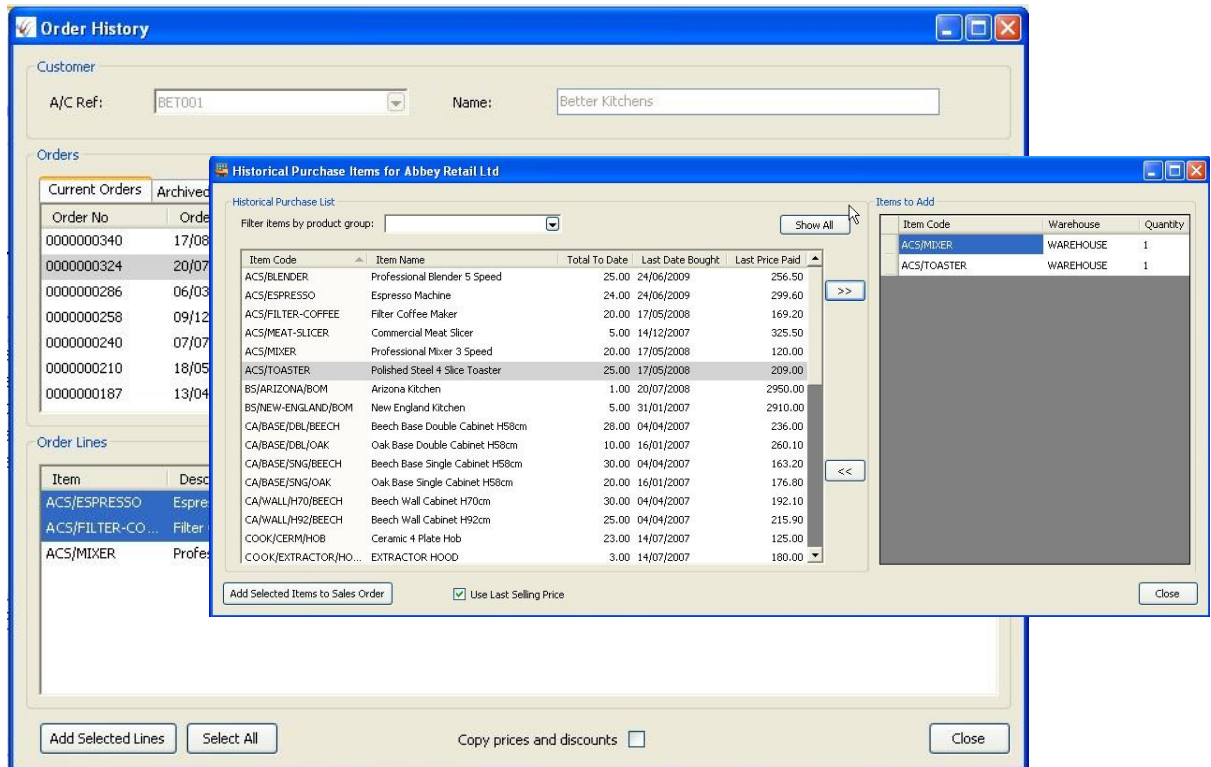
The utilities toolbar and grid style entry screen are intuitive and easy to follow.

## Easy to Configure



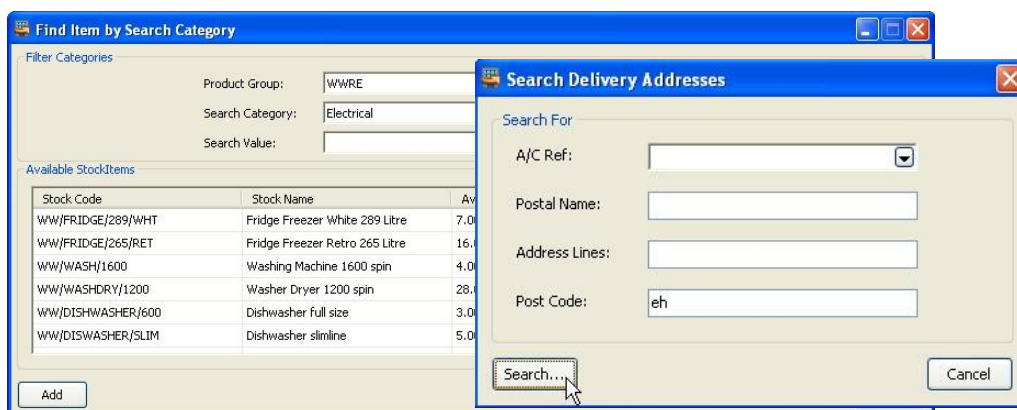
The screen can be easily configured so only the appropriate utilities are made available, and the order entry grid shows only the columns the end user actually needs.

### Improved methods of order entry



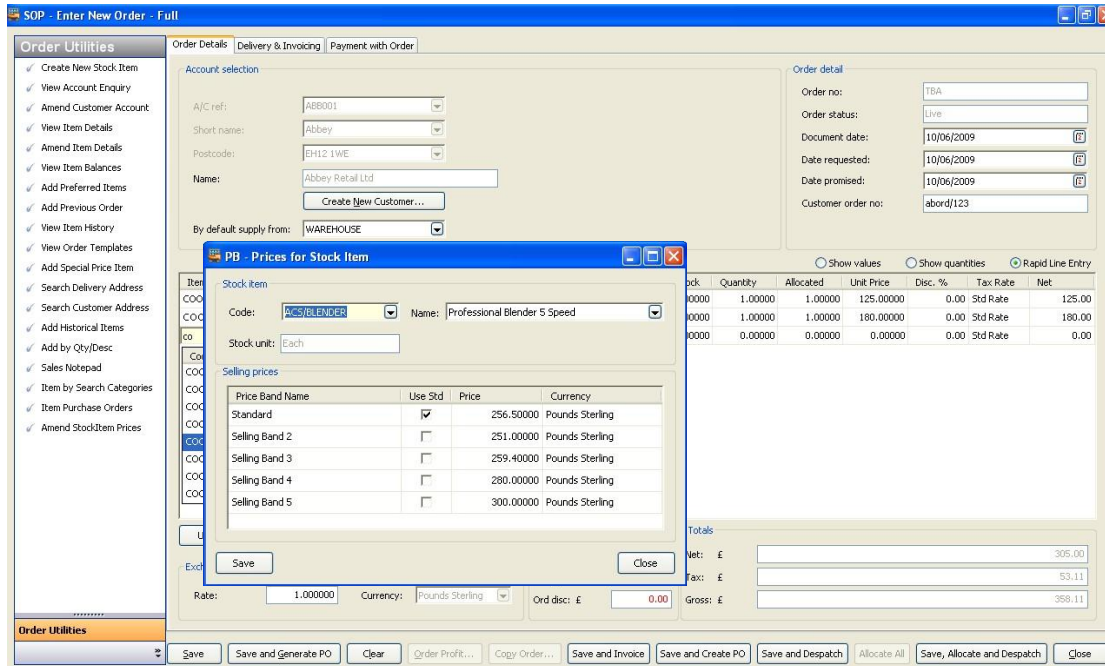
Retrieve information about previously ordered items in different ways without leaving the order entry screen. Choose whether to sell items at the previous price or not, and add multiple items to the sales order at the click of a button.

### Improved Searching



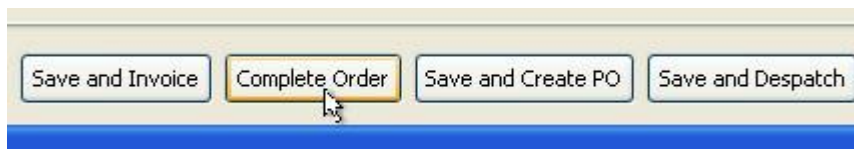
Enables faster searching of stock items by using search categories, and also customer records by being able to select the appropriate customer by delivery address.

## Record changes to the system while keying an order



Sales Order Plus includes utilities which allow the user to change stock prices and details of the stock item without leaving the order entry screen, saving the user from having to remember to make the changes after the order has been entered.

## Faster Processing



Teamed with the addons from the Sage 200 Plus Pack, Sales Order Plus allows not only for rapid creation of a sales order, but also for the order to be processed through to despatch and/or invoice at the click of a button, making it an ideal solution for tradecounter environments.

## List of individual addons

The following table contains a list of all the individual addons and utilities contained within the Sales Order Plus pack:

Project No	Project	Brief Description
MMS141	Sage 200 Sales Order Plus Base Module	Sage 200 Sales Order plus main screen with core functions of this adaptation to the standard Sage 200 full order entry screen.
MMS142	Sage 200 Sales Order Plus - View Account Details	An additional button available on our Sales Order Plus module that gives access to the currently selected sales ledger account information.
MMS143	Sage 200 Sales Order Plus - View Item Details	An additional button available on our Sales Order Plus module that gives access to the currently selected stock item details
MMS144	Sage 200 Sales Order Plus - View Item Balances	An additional button available on our Sales Order Plus module that gives access to the currently selected stock item balance screen.
MMS145	Sage 200 Sales Order Plus - Add Preferred Items	An additional button on our Sales Order Plus module that allows customers 'favourite' items to be added to the current order
MMS146	Sage 200 Sales Order Plus - Add Previous Order	An additional button on our Sales Order Plus module that allows items from a previous customer order to be replicated on this order.
MMS147	Sage 200 Sales Order Plus - View Item History	An additional button on our Sales Order Plus module that gives access to history of a stock item purchase by the currently selected customer
MMS148	Sage 200 Sales Order Plus - View Order Templates	An additional button on our Sales Order Plus module that gives easy access to standard sales order templates for the currently selected customer.
MMS150	Sage 200 Sales Order Plus - Add Special Price Item	An additional button on our Sales Order Plus module that allows items from a special price list for currently selected customer to be added to the sales order.
MMS155	Sage 200 Sales Order Plus - Search by Delivery Address	An additional button that allows a customer to be selected by delivery address rather than account information.
MMS156	Sage 200 Sales Order Plus - Add Historical Items	An additional button on the Sage 200 Sales Order Plus screen that allows previously purchased items to be added to the current sales order.
MMS185	Sage 200 Sales Order Plus - Rapid Order Entry by Quantity/Description	An additional button on the Sage 200 Sales Order Plus screen that allows sales order lines to be entered quickly using quantity and product description
MMS197	Sage 200 Sales Order Plus - Sales Notepad	Sage 200 Sales Order Plus function that allows order lines to be entered without selecting a customer.
MMS199	Sage 200 Sales Order Plus - Search Products by Category	Additional button on the Sage 200 Sales Order Plus screen that allows products to be searched for via the search categories function
MMS301	Sage 200 Sales Order Plus - View Outstanding PO's	Additional button on the Sage 200 Sales Order Plus module that allows Purchase Orders for the currently selected order line stock item to be viewed.
MMS302	Sage 200 Sales Order Plus - Amend Stock Item Prices	Functionality in our Sage 200 Sales Plus module that allows Price Book prices to be amended while in a sales order

## Contact Us

Eureka Solutions have worked successfully with many Sage 200 customers over the past 5 years. In addition to Sales Order Plus and other modules we have written, we are happy to engage in bespoke/customisation work.

To download a 30 day trial of Sage 200 Sales Order Plus and for all up to date information and details of our modules, please refer to our website [www.eurekaaddons.co.uk](http://www.eurekaaddons.co.uk)

If you wish to discuss a specific project or pricing, please call Alistair Livingstone on 07887 547642 or 01355 581 960. Alternatively please email [development@eurekasolutions.co.uk](mailto:development@eurekasolutions.co.uk).